

Message Text

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ORIGIN EB-07

INFO OCT-01 EA-07 ISO-00 L-03 CCO-00 CIAE-00 OTPE-00
FCC-01 INR-07 NSAE-00 OC-06 USIA-06 COME-00
BIB-01 OES-07 H-01 SIL-01 LAB-04 /052 R

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EB/OT/TA - MR. MEYER

-----041823Z 069380 /46

R 040005Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO

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E.O. 11652: NA

TAGS: ETEL, JA

SUBJECT: CDC'S TIME-SHARING PROBLEMS IN JAPAN.

REF: TOKYO 5863

1. CONTROL DATA CORPORATION (CDC) OFFICIALS HAVE DISCUSSED THEIR JAPANESE PROBLEMS WITH DEPARTMENT AND REQUESTED OFFICIAL U.S. REPRESENTATIONS THROUGH EMBASSY. THEY ARE QUITE PLEASED WITH EMBASSY SUPPORT TO DATE. CDC EVALUATION OF REASONS BEHIND DELAY ARE ROUGHLY SIMILAR TO SPECULATION REPORTED REFTEL. TEXT OF PERTINENT PART OF TELEX CDC RECENTLY RECEIVED FROM TOKYO REP. IS GIVEN IN LAST PARAGRAPH THIS MESSAGE.

2. DEPARTMENT AGREES WITH CDC ESTIMATE THAT JAPANESE ARE LIMITED OFFICIAL USE

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DELIBERATELY STALLING BECAUSE THEY DO NOT WANT FOREIGN COMPETITION IN TIME-SHARING MARKET. POLITICAL CONSIDERATIONS SUCH AS UPCOMING ELECTIONS AND SPECIFIC INTEREST OF POLITICAL PARTIES OR LABOR UNIONS IN TIME-SHARE ISSUE AP-

PEAR TO US TO BE A VERY MARGINAL FACTOR. MEMCON OF RECENT MEETING IN WASHINGTON BETWEEN DEPARTMENT OFFICER AND VISIT-

ING MITI OFFICIAL (POUCHED) REPORTS MITI VIEW THAT THERE IS STRONG MOVEMENT TO PROMOTE NTT MONOPOLY IN DATA SERVICES TIME-SHARE FIELD.

3. EMBASSY IS REQUESTED TO APPROACH GOJ AT APPROPRIATELY HIGH LEVEL STATING USG DISAPPOINTMENT AT WHAT APPEARS TO BE UNREASONABLE DELAY IN HANDLING CDC APPLICATION. EMBASSY SHOULD POINT OUT THAT CDC HAS BEEN ATTEMPTING TO ENTER JAPANESE TIME-SHARE MARKET FOR BETTER THAN ONE YEAR, THAT IT HAS COMPLIED WITH REPEATED GOJ REQUESTS FOR INFORMATION, HAS RESPONDED TO GOJ REQUESTS FOR PATIENCE BUT THAT BOTH CDC AND THE USG BELIEVE GOJ HAS HAD SUFFICIENT TIME TO PROCESS APPLICATION AND CANNOT UNDERSTAND THE DELAY. USG WOULD APPRECIATE PROMPT AFFIRMATIVE GOJ ACTION. FYI. BASED ON INITIAL EXAMINATION, LEGAL ARGUMENTATION ALONG LINES SUGGESTED PARAS 4, 5, AND 6 REFTEL IS NOT LIKELY TO PROVIDE SIGNIFICANT SUPPORT TO DEMARCHE.

4. PERTINENT PARAGRAPHS OF RECENT CDC TELEX ARE:

"BASICALLY, THE KDD LABOR UNION - NOT NTT AS PREVIOUSLY SUSPECTED - IS VERY MUCH OPPOSED TO OUR APPLICATION AND HAS THE BACKING OF THE JSP - JAPAN SOCIALIST PARTY. MPT HAS ALREADY TESTIFIED IN THE DIET TELECOMMUNICATIONS COMMITTEE HEARING AND FEELS THE JSP HAS NO STRONG GROUNDS ON WHICH TO OPPOSE OUR APPLICATION. KDD MANAGEMENT, HOWEVER, IS SO CONCERNED ABOUT INTERNATIONAL LABOR RELATIONS AND MPT SO CONCERNED ABOUT MAKING WAVES JUST PRIOR TO THE UPPER HOUSE ELECTION IN EARLY JULY, THAT BOTH AGREE LIMITED OFFICIAL USE

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THAT THE FOLLOWING SCHEDULE IS MOST LIKELY, BARRING ANY SERIOUS CHALLENGE BY THE JSP: 1) KDD WILL SUBMIT APPLICATION TO MPT IN LATE JUNE, EARLY JULY; 2) MPT WILL VALIDATE OUR APPLICATION IN APPROXIMATELY ONE MONTH - LATE JULY, EARLY AUGUST; 3) LINE COULD BE INSTALLED ONE MONTH LATER - LATE AUGUST, EARLY SEPTEMBER.

"IN ADDITION, MPT STRONGLY URGED YAGI TO PERSUADE DSPE TO; 1) STOP ALL U.S. EMBASSY INVOLVEMENT IMMEDIATELY SO AS NOT TO STIR UP ACTIVITY WHICH MIGHT DRAW THE ISSUE TO THE FURTHER ATTENTION OF THE JSP; 2) STAY AWAY FROM THE PRESS - WHICH WE HAVE BEEN DOING ANYWAY; 3) CALL ON KDD DAILY TO PRESSURE THEM TO SUBMIT APPLICATION.

"YAGI SUGGEST WE FOLLOW THIS STRATEGY AS OUTLINED BY MPT. I CANNOT IN GOOD CONSCIENCE AGREE TO ADOPT THIS DO NOTHING, WAIT AND SEE STRATEGY. MALOTT AT EMBASSY AGREES WITH ME." CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESS FIRMS, MARKET OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Film Number: D770200-0207
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770690/aaaadvz.tel
Line Count: 115
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Litigation History:
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TAGS: ETEL, JA, US, CDC, CONTROL DATA CORP
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